

# OUR LEADERSHIP DEVELOPMENT PROCESS WAS CREATED TO HELP ORGANIZATIONS:

- View servant leadership skill development as an **ongoing process** of training, teaching, coaching and mentoring and if the process is implemented, you can **produce maximum performance and results** for the organization and your people.
- Develop servant leaders within your organization who **understand success** is about helping the people they lead **discover and reach their potential**.
- Understand that leadership is **about people not tasks**.
- **Remove the barriers** that keep people from reaching their potential.
- Develop **new collaborative relationships** between leadership and the people they lead, providing security for the people and the organization.
- Build an environment of **caring, mutual trust and respect** between leadership and their people.
- **Eliminate the stress and frustration** that many leaders feel today by providing servant leadership training that helps them become the leaders they want to become.
- Understand the importance of training their leaders. The best athletes in the world **train daily to improve**. But, in business we somehow think a few days a year prepares us to be great leaders.
- Develop servant leaders who can **restore the lost trust and respect** people have for leaders today.
- Build an environment of **accountability for the results**. Teaching leaders how to be a good steward of both the people and the results. **It's not an either or**.

GREAT LEADERS ARE NOT DEVELOPED BY ACCIDENT.  
IT TAKES PURPOSE, PASSION, A PLAN AND A PROCESS.  
IT IS A JOURNEY THAT NEVER ENDS.

Bill Flint is CEO and President of **Flint Strategic Partners** a full service strategic consulting firm located in Goshen, Indiana. Bill is a disciplined and energetic entrepreneurial leader with 40 years of total business experience with 28 of those years in senior leadership positions. He has worked for Fortune 500 and mid-sized companies during his career.

Bill brings a unique combination of real world and "hands on" experience leading people and companies. It is this experience that led him to develop our training, teaching, mentoring and coaching process to meet today's critical leadership development needs.

Bill is also an accomplished public speaker and author of the book: **The Journey To Competitive Advantage Through Servant Leadership**.

Bill knows that with today's tough economic environment and the declining trust in leaders, organizations are in need of leaders who can provide the vision, goals and direction needed to maximize the full potential of their people and the business results.



**Flint Strategic Partners, LLC**  
"Helping Your Vision and Strategy Come Together"

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Building The Company Every Person Dreams Of Working  
For And Every President Has A Vision Of Leading

THE JOURNEY TO  
COMPETITIVE  
ADVANTAGE  
—THROUGH—  
SERVANT  
LEADERSHIP

DEVELOPMENT  
PROCESS



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# SERVANT LEADERSHIP DEVELOPMENT PROCESS

## TRAINING • TEACHING • COACHING • MENTORING • RESULTS

Each of our 4 modules includes, training, teaching, coaching, team building and tools to help your people implement what they have learned. Because every organization is different, our process is fully customized to fit your specific needs, goals and budget. You can select the entire process, choose specific modules or sessions from our offerings or we can create specific sessions for you. Each session within a module lasts between 2 to 3 hours, depending upon the interaction and the number of participants. Sessions can also be shortened and delivered as a speech for banquets, special events and conventions.

Call us today at 888-395-9054 or e-mail at [info@flintpartners.com](mailto:info@flintpartners.com) for more information. You can also visit our web sites at [www.servantleaders.org](http://www.servantleaders.org) and [www.flintpartners.com](http://www.flintpartners.com) for more information.

### MODULE 1: SERVANT LEADERSHIP... THE COMPETITIVE EDGE

- How Can A Servant Leader Make A Difference?
- The Five Leadership Styles Found In Every Organization.
- Converting Servant Leadership Into A "Daily Dose".
- Self-Awareness... A Strength Of Servant Leaders.
- Seven Fundamental Skills Of A Great Servant Leader.
- How Poor Leadership Limits An Organizations Potential.

### MODULE 2: WINNING THROUGH COMMUNICATION

- Communication... The Glue.
- Conflict Resolution... The Breakfast Of Champions.
- The Art Of Inspiring Others.
- Dealing With Difficult People.
- Fifteen Ways To Mess Up Morale.

### MODULE 3: JUMP-START YOUR STRATEGY

- Breathing Life Into Your Organization's Mission And Vision.
- Discovering And Eliminating The Pain In You Organization.
- Creating And Implementing Transformational Strategies.
- Execute Beyond Your Wildest Dreams.

### MODULE 4: LEADING AND BUILDING YOUR TEAM

- Motivation Starts With Discovering The Needs Of Your People.
- Building Successful Relationships With Your Team.
- Build Strong Leaders Through Coaching And Mentoring.
- Developing Winners At All Levels Of The Organization.
- Moving Average Team Members To Excellent Performers.

### SERVANT LEADERSHIP SESSIONS AVAILABLE IN:

- Full and Half Day
- Multi-Day Sessions
- Retreats
- Speaking Engagements
- Special Events
- Conventions
- Company Events

### GOALS FOR THE PROCESS

- Leaders who know how to focus on helping their people discover and reach their potential...
- Leaders who nurture, motivate, encourage and inspire their people...
- People will feel more appreciated and encouraged...
- An organization working towards the same vision, goals, objectives and priorities...
- Improvement in the way people and departments work together...
- Improvement in communication and conflict resolution skills...
- A teaching and learning environment that reinforces servant leadership values and actions...
- Improved expectations and accountability for servant leadership behaviors and results...
- Development of metrics for measuring change and results...
- A process in place for maximizing the collective potential and results of your organization...

